TAYLOR STOCKEL

678-425-8140

taylor.m.stockel@vanderbilt.edu

EDUCATION

VANDERBILT UNIVERSITY OWEN GRADUATE SCHOOL OF MANAGEMENT

Nashville, TN

Master of Marketing, May 2025

Relevant Coursework: Retailing/Merchandising, Digital Marketing Strategy, Consumer Insights

UNIVERSITY OF GEORGIA

Athens, GA

Bachelor of Business Administration, May 2024 Major: Marketing; Emphasis: Digital Marketing

• Magna Cum Laude GPA: 3.81

EXPERIENCE

LOGICAL BRANDS - PLAYOLOGY

Nashville, TN

2024-2025

Global Marketing Intern

- Managed category marketing operations, ensuring process enablement and budget deployment across distribution channels, leading to improved cross-functional execution.
- Led marketing performance reporting by analyzing consumer and site behaviors, leading to a 15% increase in unique visitors over three months by creating strategies to refine site navigation and content structure.
- Developed data visualizations and customer journey maps to align strategic recommendations with branding, messaging, and distribution goals.
- Adapted to dynamic challenges by conducting competitive benchmarking and refining promotional strategies
 across domestic and international markets to enhance category positioning and improve customer experience.
- Collaborated cross-functionally to manage content across multiple CMS platforms, ensuring data accuracy and alignment with merchandising objectives to enhance the digital customer experience.

CRAWFORD & COMPANY

Peachtree Corners, GA

Summer 2023

Marketing & Communications Intern

- Directed management of international corporate social media operations, including campaign ideation, planning, execution, and campaign reporting.
- Developed and implemented a social media campaign that yielded a 212% increase in engagement.
- Formulated full implementation of a dynamic internal marketing-collateral website, spanning UX/UI design and collateral creation to streamline brand representation.

ADVENTURE GENIE Athens, GA

2022-2023

Marketing Intern

- Built a marketing strategy leveraging market research and analysis for the launch of the start-up to generate 150+ leads.
- Developed a SEO strategy by using relevant software (Ahrefs) that successfully increased organic traffic.
- Collaborated with 10+ organizations, including Microsoft for Startups, to create impactful media, significantly enhancing brand visibility and fostering strategic partnerships within the industry.

LEADERSHIP

AMERICAN MARKETING ASSOCIATION, University of Georgia

Athens, GA

2022-2024

Client Team Lead

- Served as the lead consultant for two businesses, addressing their specific marketing needs and guiding them through successful campaigns.
- Managed and coordinated teams of 10 individuals, ensuring collaboration and optimal project outcomes.

ADDITIONAL

UGA DIGITAL MARKETING CASE COMPETITION WINNER

Atlanta, GA

2023

The Home Depot

- Led creative development of an integrated, multichannel marketing campaign targeting Gen Z and Millennials.
- Collaborated with a team to analyze data, generate strategic insights, and deliver a compelling pitch.
- Crafted compelling messaging and visual content that resonated with the target audience.

BRAND STRATEGY CASE COMPETITION WINNER

Nashville, TN

2024

FirstBank & L'Oréal

• Collaborated with a team to develop strategic brand solutions for FirstBank and L'Oréal, focusing on consumer engagement, market positioning, and business growth.